

## Reach New Markets

### *Become a Zeblok Ingenuity Partner*

**“Zeblok helps algorithm creators fine tune their algorithms for enterprise use and leverages the reach of its Ai-Micro Cloud™ to reach new markets, bridging the commercial chasm.**



### Why Partner with Zeblok?

Zeblok helps Ingenuity Partners bridge a gaping commercialization chasm, to achieve broad distribution, reach new markets and serve more customers

- Guidance on algorithm development for optimal commercialization
- Growing list of enterprises integrating AI into mission-critical business processes
- Opportunities to generate additional revenues from customizing your algorithm to meet specific enterprise requirements
- Royalties during AI/ML model development and runtime use of your algorithm

Enterprises use Zeblok's Ai-Micro Cloud™, a robust turnkey AI Platform-as-a-Service, including your algorithm, accelerated data lake, seamless HPC orchestration and runtime environment to integrate pragmatic AI into their mission-critical business processes.

### What is Zeblok Computational?

Zeblok's Ai-Micro Cloud™ is the simplest way to develop, train and deploy pragmatic AI into mission-critical enterprise business processes, with quantum-safe security. Zeblok deploys AI PaaS and AI SaaS to data centers, edge networks, and public clouds. Zeblok's growing library of proven, curated AI algorithms is a key component of the platform.

#Edge-Computing #Fog-Computing #HPC-Computing #Explainable-Data-Discovery-Tools #AI/ML #API

### Benefits for Ingenuity Partners

- Distribution through our Intelligence Marketplace
- Benchmarking for algorithms and test use cases
- Showcase Ai-Micro Cloud™ environment for demonstrations
- Security that safeguards your intellectual property
- Revenue sharing opportunity

## Who Are Zeblok Ingenuity Partners?

- Algorithm developers within academia
- AI startups
- Other algorithm developers

## Platform Features Overview

AI Platform-as-a-Service, including **Turnkey HPC Orchestration** and an **Intelligence Marketplace** for curated algorithms

- **Ai-WorkStation:** Customized and virtualized Jupyter Notebook, with access to all familiar open-source frameworks, accelerated data lake and AI algorithms via a simple web interface
- **Ai-HPC-WorkStation:** Turnkey workload distribution to hundreds of GPUs for AI/ML model development, training and simulations
- **Accelerated Data Lake:** Enables a 10-15x reduction in search time
- **Cloud Native:** Scalable architecture running in modern, dynamic environments using containers and declarative APIs
- **Multi-Cloud from Core to Edge:** Deploy Ai-MicroCloud™ anywhere, including enterprise data centers, public clouds and Edge locations
- **Intelligence Marketplace:** Growing library of carefully curated original AI algorithms, including exclusively in-licensed patent-pending software  
Easy to read, easy to use and easy to share  
We fast-track adoption of the best AI algorithms from academia and AI startups
- **Quantum-Safe Entropy-as-a-Service:** Truly random numbers, generated by single photon detection (SPD) technology, delivered via container for integration within existing encryption key management
- **Runtime Environment:** Finished model pipeline is easily promoted to a runtime API, including inferences running at the Edge

## Partner Engagement Support

- Go-to-Market Strategy
- Marketing Tools: Partner logo, solution briefs, presentation templates
- Sales Tools: Ai-Micro Cloud™ to host demos/trials, joint webinars/events
- Training & Support: API documentation, ticketing system, technical training

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